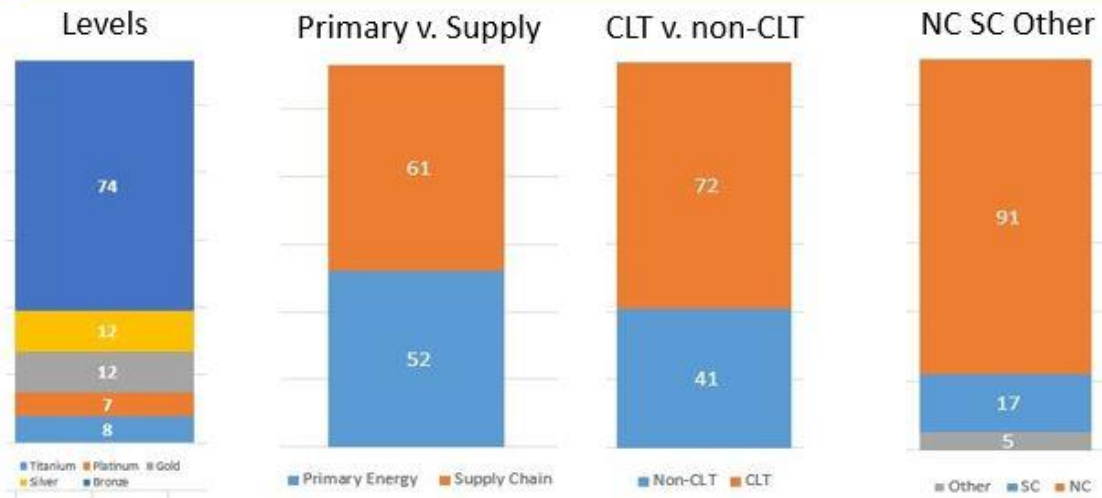




# Membership



Lee Mazzocchi, Senior Vice President, Grid Solutions  
 Duke Energy  
 Member, E4 Carolinas Board of Directors  
 Co-Chair, Innovation & Capital Task Force



September 26, 2016 4

- The membership information appearing on the slide is as of 8/31/16 and members continue to join
- Members by membership class (bronze, silver, gold, etc.) appear in the first column.
  - The 15 Platinum and Titanium members contribute more than half of our annual member dues, are our largest companies and have the greatest number of staff engaged in E4 Carolinas programs
- Members by type appear in the second column.
  - We have a roughly equal split between energy companies and supply chain members.
  - The supply chain members include law firms, accountancies, consultants, other professional service firms, colleges, universities and associations. These are primarily our Bronze members.
  - The energy companies make up the majority of our Silver, Gold, Platinum and Titanium members
- The third column shows the concentration of members in Charlotte – over half. This is reflective of E4 Carolinas origin and is expected to evolve as we introduce new, Carolinas-wide programs and add members.

- The fourth column also show member by geography and highlights that we are heavily weighted toward North Carolina. Again, geographic expansion of membership is planned and expected.